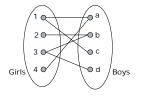
### CS 345 Data Mining

Online algorithms
Search advertising

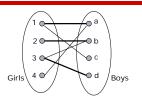
### Online algorithms

- □ Classic model of algorithms
  - You get to see the entire input, then compute some function of it
  - In this context, "offline algorithm"
- ☐ Online algorithm
  - You get to see the input one piece at a time, and need to make irrevocable decisions along the way
- ☐ Similar to data stream models

### Example: Bipartite matching

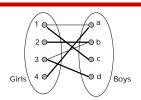


### Example: Bipartite matching



 $M = \{(1,a),(2,b),(3,d)\}$  is a matching Cardinality of matching = |M| = 3

### Example: Bipartite matching



 $M = \{(1,c),(2,b),(3,d),(4,a)\}$  is a perfect matching

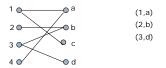
### Matching Algorithm

- □ Problem: Find a maximum-cardinality matching for a given bipartite graph
  - A perfect one if it exists
- ☐ There is a polynomial-time offline algorithm (Hopcroft and Karp 1973)
- ☐ But what if we don't have the entire graph upfront?

### Online problem

- ☐ Initially, we are given the set Boys
- ☐ In each round, one girl's choices are revealed
- ☐ At that time, we have to decide to either:
  - Pair the girl with a boy
  - Don't pair the girl with any boy
- ☐ Example of application: assigning tasks to servers

## Online problem



### Greedy algorithm

- □ Pair the new girl with any eligible boy■ If there is none, don't pair girl
- ☐ How good is the algorithm?

### Competitive Ratio

□ For input I, suppose greedy produces matching M<sub>greedy</sub> while an optimal matching is M<sub>opt</sub>

 $\begin{aligned} \text{Competitive ratio} &= \\ & \text{min}_{\text{all possible inputs I}} \left( |M_{\text{greedy}}| / |M_{\text{opt}}| \right) \end{aligned}$ 

### Analyzing the greedy algorithm

- $\hfill\Box$  Consider the set G of girls matched in  $\mathrm{M}_{\mathrm{opt}}$  but not in  $\mathrm{M}_{\mathrm{greedy}}$
- □ Then it must be the case that every boy adjacent to girls in G is already matched in M<sub>greedy</sub>
- ☐ There must be at least |G| such boys
  - Otherwise the optimal algorithm could not have matched all the G girls
- □ Therefore

$$\begin{split} |M_{greedy}| &\geq |G| = |M_{opt} - M_{greedy}| \\ |M_{greedy}| / |M_{opt}| &\geq 1/2 \end{split}$$

### Worst-case scenario



### History of web advertising

- ☐ Banner ads (1995-2001)
  - Initial form of web advertising
  - Popular websites charged X\$ for every 1000 "impressions" of ad
    - □ Called "CPM" rate
    - Modeled similar to TV, magazine ads
  - Untargeted to demographically tageted
  - Low clickthrough rates
    - □ low ROI for advertisers

### Performance-based advertising

- ☐ Introduced by Overture around 2000
  - Advertisers "bid" on search keywords
  - When someone searches for that keyword, the highest bidder's ad is shown
  - Advertiser is charged only if the ad is clicked on
- ☐ Similar model adopted by Google with some changes around 2002
  - Called "Adwords"

### Ads vs. search results

# GEICO Car insurance. Get an auto insurance quote and save today. GEICO ado insurance, ordine car insurance quote, indiceycle insurance quote, politic www.getec.com/.-12-58-92/2006-f-Catterl - Smitte autors Auto Insurance - Bur Auto Insurance Contest U1 - Mais a Phymatel . Google Settle Trademark Dispute se was resolved out of court, so adventisers are still left without legal guidance on use or skirk within add or at skyreveds. Get continementation physical Get 444 - Cachest - Similar pages Google and GEICO settle AdWords dispute LThe Register Google and cer insurance firm GEICO have settled a trade mark dispute over ... Car insurance from GEICO words buth Google and Valorio stabilisher Orentrue in ... where theregister co.uk/2005/08/09/google\_geIco\_settlement/ - 21k - Cached - Emiller pages

### Web 2.0

- □ Performance-based advertising works!
  - Multi-billion-dollar industry
- Interesting problems
  - What ads to show for a search?
  - If I'm an advertiser, which search terms should I bid on and how much to bid?

### Adwords problem

- ☐ A stream of queries arrives at the search engine
  - q1, q2,...
- ☐ Several advertisers bid on each query
- ☐ When query q<sub>i</sub> arrives, search engine must pick a subset of advertisers whose ads are shown
- ☐ Goal: maximize search engine's revenues
- ☐ Clearly we need an online algorithm!

### Greedy algorithm

- □ Simplest algorithm is greedy
- ☐ It's easy to see that the greedy algorithm is actually optimal!

### Complications (1)

- □ Each ad has a different likelihood of being clicked
  - Advertiser 1 bids \$2, click probability = 0.1
  - Advertiser 2 bids \$1, click probability = 0.5
  - Clickthrough rate measured historically
- Simple solution
  - Instead of raw bids, use the "expected revenue per click"

### Complications (2)

- ☐ Each advertiser has a limited budget
  - Search engine guarantees that the advertiser will not be charged more than their daily budget

### Simplified model (for now)

- ☐ Assume all bids are 0 or 1
- ☐ Each advertiser has the same budget B
- □ One advertiser per query
- ☐ Let's try the greedy algorithm
  - Arbitrarily pick an eligible advertiser for each keyword

### Bad scenario for greedy

- Two advertisers A and B
- ☐ A bids on query x, B bids on x and y
- ☐ Both have budgets of \$4
- Query stream: xxxxyyyy
  - Worst case greedy choice: BBBB\_\_
  - Optimal: AAAABBBB
  - Competitive ratio = ½
- ☐ Simple analysis shows this is the worst case

### BALANCE algorithm [MSVV]

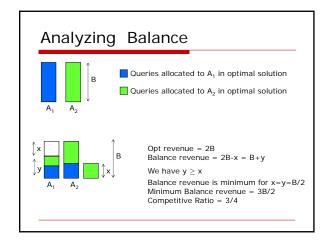
- ☐ [Mehta, Saberi, Vazirani, and Vazirani]
- ☐ For each query, pick the advertiser with the largest unspent budget
  - Break ties arbitrarily

### Example: BALANCE

- Two advertisers A and B
- ☐ A bids on query x, B bids on x and y
- Both have budgets of \$4
- □ Query stream: xxxxyyyy
- BALANCE choice: ABABBB
  - Optimal: AAAABBBB
- □ Competitive ratio = ¾

### **Analyzing BALANCE**

- □ Consider simple case: two advertisers,  $A_1$  and  $A_2$ , each with budget B (assume  $A_2$ ).
- Assume optimal solution exhausts both advertisers' budgets
- BALANCE must exhaust at least one advertiser's budget
  - If not, we can allocate more queries
  - Assume BALANCE exhausts A₂'s budget



### General Result

- □ In the general case, worst competitive ratio of BALANCE is 1–1/e = approx. 0.63
- ☐ Interestingly, no online algorithm has a better competitive ratio
- Won't go through the details here, but let's see the worst case that gives this ratio

### Worst case for BALANCE

- $\hfill \square$  N advertisers, each with budget B  $\gg$  N  $\gg$  1
- NB queries appear in N rounds of B queries each
- $\square$  Round 1 queries: bidders  $A_1$ ,  $A_2$ , ...,  $A_N$
- $\square$  Round 2 queries: bidders  $A_2$ ,  $A_3$ , ...,  $A_N$
- □ Round i queries: bidders A<sub>i</sub>, ..., A<sub>N</sub>
- Optimum allocation: allocate round i queries to
  - Optimum revenue NB

# 

# BALANCE analysis B/1 B/2 B/3 ... B/(N-k+1) ... B/(N-1) B/N $S_1$ $S_2$ $S_k = B$ 1/1 1/2 1/3 ... 1/(N-k+1) ... 1/(N-1) 1/N $S_1$ $S_2$ $S_k = 1$

### **BALANCE** analysis

- □ Fact:  $H_n = \sum_{1 \le i \le n} 1/i = approx. log(n)$ for large n
  - Result due to Euler

 $S_k=1$  implies  $H_{N\text{-}k}=\log(\text{N})\text{-}1=\log(\text{N/e})$  N-k = N/e k = N(1-1/e)

### **BALANCE** analysis

- $\square$  So after the first N(1-1/e) rounds, we cannot allocate a query to any advertiser
- $\square$  Revenue = BN(1-1/e)
- □ Competitive ratio = 1-1/e

### General version of problem

- □ Arbitrary bids, budgets
- □ Consider query q, advertiser i
  - Bid =  $x_i$
  - Budget = b<sub>i</sub>
- ☐ BALANCE can be terrible
  - Consider two advertisers A<sub>1</sub> and A<sub>2</sub>
  - $A_1$ :  $X_1 = 1$ ,  $b_1 = 110$
  - $\blacksquare$  A<sub>2</sub>: x<sub>2</sub> = 10, b<sub>2</sub> = 100

### Generalized BALANCE

- ☐ Arbitrary bids; consider query q, bidder i
  - Bid =  $x_i$
  - Budget = b<sub>i</sub>
  - Amount spent so far = m<sub>i</sub>
  - Fraction of budget left over  $f_i = 1-m_i/b_i$
  - Define  $\psi_i(q) = x_i(1-e^{-f_i})$
- ☐ Allocate query q to bidder i with largest value of  $\psi_i(q)$
- ☐ Same competitive ratio (1-1/e)